

Category	2008	2009	2010	2011*	2012*	2013*
<b>Retail Consultants (Retail only - have always kept RC status, even if not qualified)</b>						
Total RCs	5,582	9,777	13,270	16,287	28,696	30,415
RCs earning CVR	2,384	4,313	5,522	6,582	9,161	11,616
Ratio of RCs vs. earning a CVR	0.427	0.441	0.416	0.404	0.319	0.382
Average Monthly CVR (£)	47	43	42	41	42	42
Highest CVR (£)	732	491	976	556	1,496	1,090
Lowest CVR (£)	21	11	14	20	18	17
<b>Certified Retail Consultants (Adequate retail to sponsor)</b>						
Total CRCs	3,888	3,211	7,640	10,043	12,544	13,141
CRCs earning CVR	2,053	2,811	6,211	7,585	8,742	8,231
Ratio of CRCs vs. earning a CVR or bonus	0.528	0.875	0.813	0.755	0.697	0.626
Average monthly CVR or bonus (£)	92	126	114	109	111	108
Highest monthly earnings (£)	2,683	4,350	4,200	3,222	4,515	3,984
Lowest monthly earnings (£)	18	4	5	6	4	5
<b>Business Consultants (Platinums and above)</b>						
Total BCs	98	36	50	62	76	81
Average annual income (£)	9,960	22,644	27,600	26,856	23,088	21,048
New BCs	N/A	3	12	13	21	14
Minimum annual income - Platinum (£)	7,000	7,000	7,000	8,750	8,750	8,750
Minimum annual income - Emerald (£)	15,000	15,000	15,000	18,750	18,750	18,750
Minimum annual income - Diamond (£)	50,000	50,000	50,000	62,500	62,500	62,500
Number qualified at Platinum	90	33	45	58	71	74
Number qualified at Emerald	7	2	3	3	4	6
Number qualified at Diamond	1	1	1	1	1	1
*ABOs automatically renewed, even if person stops doing anything						